

Raghavendra Rao



Raghavendra Rao
*Vice President &
Global Manufacturing
Leader*

Frost & Sullivan

Functional Expertise

- Over 20 years of overall work experience, having Strategic responsibility and accountability for profitability and growth of the practice in South Asia and Middle East.
- An Operations generalist, who specializes in optimizing end to end value chain and aligning the same with business goals, so as to enhance organizational effectiveness.
- Also mandated to streamline and improvise certain corporate processes that affect
- A strong multifunctional understanding of interrelationships and implications of business processes. Particular expertise in:
 - - Envisioning and developing Supply chain strategies
 - - Sustainability and Green Initiatives
 - - Streamlining of manufacturing and supply chain functional areas
 - - Expertise in assessing and improving on manufacturing/ Supply chain efficiencies
 - - Streamlining value chains, Maximizing value addition, Improving Plant Productivity, Implementing Lean

Industry Expertise

- Consulted companies in India, Middle East and clients in Europe/US on Operational Optimization (through lean implementation (involving value stream mapping, debottlenecking, line balancing, flow and pull), low cost automation, process re-engineering, etc)
- - Automotive and Auto Ancillaries, Engineering, Metals (Upstream and Downstream), Process/Chemicals/Pharma

What I bring to the Team

- Strategy consulting expertise
- Experience and expertise in manufacturing functional areas
- Ability to interact and advise senior management in corporate on their supply chain strategies
- Implementation guidance

Career Highlights

- All round exposure in leading consulting firms across all critical consulting processes, including strategy consulting, Operations consulting and market research

Education

- Bachelor of Engineering, Mysore University, India
- Master of Management Studies, University of Bombay, India

Nitin Kalothia



Nitin Kalothia
Director
**Manufacturing &
Process Consulting
Practice**

Frost & Sullivan

Functional Expertise

- Over 12 years experience , now the Director with the Manufacturing & Process Consulting practice at Frost & Sullivan,. Particular expertise in:
 - **Design and implementation of Lean Manufacturing systems**
 - **Manufacturing Excellence assessment and implementation of Best Practices**
 - **Implementation of Sustainable Development Practices**
 - **Responsible for Green Manufacturing Excellence Awards**
 - **Supply chain evaluation and optimization of supply chains across various sectors**
 - **Certified Six Sigma Black Belt, Certified GRI Reporting Professional**

Industry Expertise

- Worked across the different fields ranging from machine shop, sheet metal shop and electronic assembly lines and brings hands on experience in implementation of Lean practices.
- Experience at an export oriented unit of automotive components manufacturer included introducing and implementing of concepts like "Cellular Manufacturing" and "Kanban based Pull Systems".
- Manufacturing Excellence Assessment of companies across major sectors like, Automotive, Auto Ancillary, FMCG, Metals, Paper, Healthcare...

What I bring to the Team

- Having worked in different fields of manufacturing, I brings in fresh, yet substantial contribution through a multi dimensional approach to improving manufacturing processes.

Career Highlights

- Worked with one of the largest manufacturers of horizontal transport system and moving walkways. Experience in the Industrial Engineering Department encompassed numerous projects of various scales towards capacity enhancement and productivity improvement.
- Worked with companies to evaluate their supply chain efficiencies and provide regular feedback on improvement areas.

Education

- B.E (Industrial Engineering & Management), R V College of Engineering, Bangalore
- Certified Black Belt – Indian Statistical Institute, Bangalore
- Certified GRI Reporting Professional